

# essentials

need to know info about:

## Great Aussie Dream – Products & Services

Great Aussie Dream was founded in 2002 by husband and wife team David & Leonie Jackson. Starting out as a Property Investment company, a Home Loans & Finance division was quickly added followed more recently by a Real Estate & Buyers Agency and Financial Planning.

At Great Aussie Dream we believe that the best way to grow our business is to put our clients first. Now I know that lots of people claim to do this but we actually do. In fact, putting our clients first is so successful that 99% of our new business comes from either repeat business or referrals from our existing clients. It's what every person at Great Aussie Dream strives to deliver, and more importantly what our Clients have come to expect.

### Home Loans & Finance

Our multi award winning Mortgage Brokerage is set apart by the way we work with our clients to package their borrowing to meet their needs, goals and objectives, linked closely to their investment strategy.

our clients for life, we take a long term approach to their future goals and aspirations.

So... our clients tell us we're the best, and our Industry has voted us the best. Why then would you trust your finance to anyone else?



### Products & Services

Great Aussie Dream has access to over 20 Lenders, including all major Financial Institutions and Banks. Our knowledge of lender credit policies and policies of the Mortgage Insurers ensures that our clients are in the best possible position when they apply for a loan.

- Home & Investment Loans
- Self Managed Super Financing
- Refinancing
- Debt Consolidation
- Building & Contents Insurance
- Landlord Insurance
- Loan Protection Insurance
- Mortgage Repayment Protection
- Vehicle & Equipment Financing
- Personal Loans
- Deposit Bonds

We are also recognised as leaders in our Industry, winning multiple National Industry Awards including, Mortgage Broking Business of the Year in 2001, and 2010 and Best Customer Service in 2008.

### Real Estate & Buyers Agency

At Great Aussie Dream we are constantly striving to bring the best possible service and the best products to our clients. And because we want our clients to be

Leveraging off David & Leonie's property investing knowledge, their experience researching property, their skill at negotiating and purchasing property, our Real Estate & Buyers Agency, provides a range of



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services and product offerings to both Home Buyers and Property Investors.

We understand that not everyone has the time or inclination to become Property Experts, let alone the hours it takes to do the proper research, making property investing a real gamble. Utilising our Property Targeting System (developed by David & Leonie to purchase their own property), we offer brand new and "off the plan" properties for sale that have been specially selected for their capital growth potential and their return on investment. And for those clients with something specific in mind, a Buyers Agency is available, bringing to bear all of the skills and knowledge of two of Australia's top Property Investors.

### Products & Services

- Buyers Advocacy - Investor
- Buyers Advocacy – Home Buyer
- Targeted Property Investments
- Property Research
- Self Managed Super Fund Properties
- Foreign National & Ex-Pat Investments
- Depreciation Schedules
- Property Targeting System

### Financial Services

At Great Aussie Dream we believe that we are in partnership with our Clients and that we succeed by helping our clients succeed. This ethos has led to Great Aussie Dream earning a reputation for putting our Clients first. It is not surprising then, that when our clients seek financial advice they come to us.

Our Financial Services division is the latest addition to our stable of products and services, and was something that we didn't rush into. We went to great pains to ensure that our Financial Planning lived up to the high standards our Clients expect, offering the best products available in the market place whilst maintaining our independence from the major Banks and Financial Institutions that most Financial Planners are handcuffed to.

We have also recruited experienced and talented Financial Planners that share our passion for delivering truly superior service and our desire to make a difference. At Great Aussie Dream Financial Planning our mission is to work with our Clients, securing their current financial position and building their wealth in the future.

### Products & Services

- Self Managed Superannuation
- Life Insurance & Income Protection
- Financial Planning
- Estate Planning
- Retirement /Superannuation Planning
- Budgeting & Debt Reduction / Elimination
- Self Managed Superannuation

### InvestorNet

David & Leonie Jackson are considered to be among the leading Property Investors in the country. They are sought after Speakers and Instructors at Property Investing workshops and seminars here in Australia, the United States and throughout Asia.

David & Leonie are passionate about sharing their knowledge and InvestorNet taps into their skills and experiences to deliver an array of free tools and resources along with various Property Workshops, an intensive Property Wealth Mentoring program and have produced numerous Property Investing Educational Products.

### Products & Services

#### Seminars & Events

- Introduction to Property Investing
- Advanced Investment Strategies
- InvestorNet Webinar Series
- Property Wealth Mentoring

#### Recorded & Written Products

- "Buying your First Home" (CD)
- "Fix Houses to Fix your Finances" (DVD)
- Negotiating & Offer pack

